



# Micro-Messages: Small Signals, Significant Consequence

"Never underestimate the power of small." Stephen Young, Micro Messaging: Why Great Leadership is Beyond Words

## Micro-Messages: Small Signals, Significant Consequences

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## Learning Objectives

- Identify types of micro-messages
- Recognize the impact of micro-messages on people in the workplace
- Describe actions we can take to respond to and ensure we are not sending negative micromessages
- Use microadvantages to improve relationships.
- Consider actions we can take to educate others on micro-messages to improve our workplaces

### Micro messages

Small, subtle and often unintentional messages we send and receive verbally and non-verbally. We subconsciously communicate values and expectations that can be supportive or negative.

### **Micro behaviors**

Small, semiconscious messages we send and receive when we relate with others. They can be positive or negative and are conveyed through facial expressions, tone of voice, hand gestures, choice of words, proximity, questions, interaction, and eye contact.





### Micro expression

A micro expression is a brief, involuntary facial expression that crosses peoples' faces that disclose the emotion they are feeling. Unlike regular sustained facial expressions, it's almost impossible to fake a micro expression.





### Micro aggressions

Can be overt or covert. Intentional or unintentional. Brief, everyday interactions that communicate hostile, derogatory, or negative prejudicial insults or snubs toward any group, especially culturally marginalized groups.

#### **Micro assaults**

Overt, conscious, intentional actions or slurs

#### **Micro insults**

Verbal & non-verbal communications that subtly convey rudeness or insensitivity toward a person's racial heritage or identity

#### **Micro invalidation**

Communication that subtly excludes or negates thoughts, feelings, or experiences of marginalized groups



### **Micro inequities**

Ways in which individuals are either singled out, disregarded, ignored, or not valued based on an unchangeable characteristic such as race or gender.

26% Experienced micro aggressions at work **36%** Witnessed micro aggressions at work

### 22%

Are unsure about micro aggressions at work

#### **2 in 10** Witnessed leaders address micro aggressions

## Impacts of Negative Micro messaging

- Psychological
- Performance
- Organizational

## Micro advantages

Positive Micro messages

#### **Micro affirmations**

Subtle or apparently small recognition of a person's value and accomplishments. They may be public recognition, referring positively someone's work, or praising someone on the spot.

### Micro inclusions

Small, symbolic actions to include someone who has been excluded or made feel as an outsider. Asking someone who has been interrupted to share their ideas is one example.



### Round 1

Name/role Tenure Responsibilities A work challenge

### Round 2

Previous role Organization Responsibilities Project/work completed

1 Speaker, 1 Listener



## How to Respond

- Personal introspection
- Assess your response

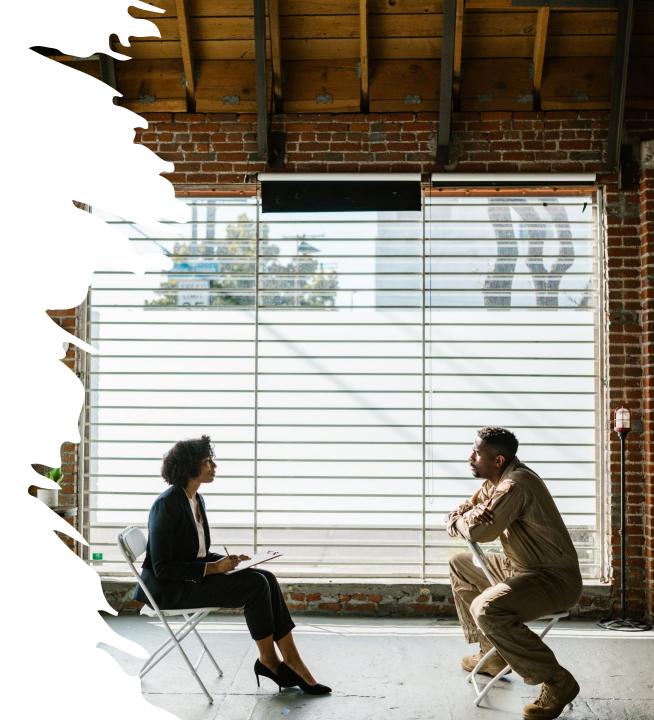
## Tips for Positive Outcomes

- Focus on the event, not the person.
- Use "I" statements to share feelings and impact "I felt x when you said y"
- Check your emotions first.
- Ask for more information "Help me understand what you meant by that."
- Clarify what you heard. "From my perspective, you meant that. . . "
- Explore the intent "What was your intent?"
- Share your desired outcome. "Can we agree that (state your boundary)?"



## Other Possible Actions

- Educate the offender
- Escalate to third party
- Witness a micro aggression
- Are accused of micro inequities



## Leverage Micro advantages for good

- Actively solicit opinions
- Connect on a personal level
- Constantly ask questions
- Attribute/credit ideas
- Monitor your facial expressions
- Actively listen to all
- Draw in participation
- Monitor personal greetings
- Respond constructively to disagreements
- Limit interruptions

## What about HR?

- Recognize micro aggressions & micro inequities.
- Foster an environment that encourages employees to speak up & build awareness in the moment.
- Create psychological safety for addressing these issues without blame.
- Introduce education & resources.
- Lead by example.

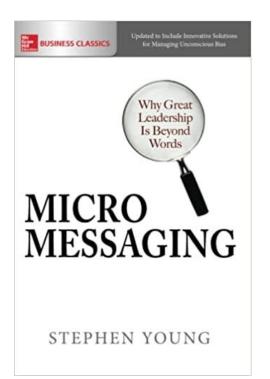
Did you know? According to Carnegie Mellon study, 26% of employed people with disabilities have experienced discomfort or a negative reaction from a supervisor, co-worker or customer in their current job.





lives . . . the smallest micromessages can either kill relationships or your career, or, if managed well, make it stellar." Stephen Young, Micro Messaging: Why Great Leadership is Beyond Words

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## Ann Smith (she/her), Founder of Guide & Grow Consulting

Ann is energized by facilitating learning conversations that nurture a growth mindset and help you build stronger relationships, create a sense of belonging, and enhance the employee experience.





EQ 2.0 - DISC - SLII - MBTI - Crucial Conversations



# Thank you